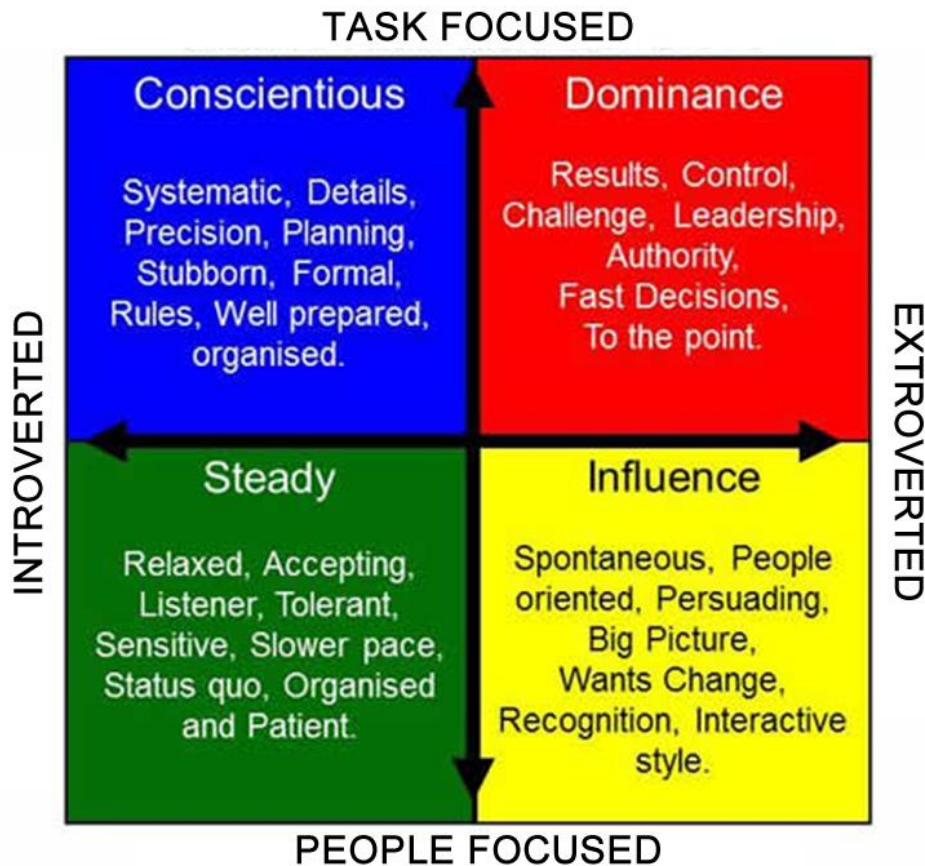


DISC Personality Profiling

It's important to note that everyone is all of these personality types when called upon in different situations. Under stress or an uncomfortable situation however, we tend to revert to a particular type.



DOMINANT – Bull
INFLUENTIAL – Peacock
STEADY – Labrador
COMPLIANT – Wise Owl

There's gunna be blood!
Look at me, look at me!
I just want you to be happy.
I've got my eye on you!

Common Mistake – Some often consider themselves the 'I' type personality as they are the life of a party. Note that 'S' type personalities often become the 'I' type among a group of close friends. Remember to imagine yourself in a slightly stressful situation. E.g. Going to a party and not knowing anyone else there.

Understanding others' personality types will allow you to express yourself effectively. E.g. As a 'S' type speaking to a 'D' type – I should be straight to the point and task focused rather than attempting to joke around and waste time.

The Good Points

D is for Dominance	Direct and Decisive. D's are strong willed, strong minded people who like accepting challenges, taking action, and getting immediate results.
I is for influence	Interactive, Optimistic and Outgoing. I's are "people people" who like participating on teams, sharing ideas, and energizing and entertaining others.
S is for Steadiness	Sympathetic and Cooperative. S's are helpful people who like working behind the scenes, performing in consistent and predictable ways, and being good listeners.
C is for Conscientiousness	Concerned and Correct. C's are sticklers for quality and like planning ahead, employing systematic approaches, and checking and re-checking for accuracy.

Considerations

Knowing your personality type, consider the following...

